

Gateway to Europe: Access to Market

Taiwan-Belgium Joint Business Council

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Public support

Flexible Public Support

Adapted to your Needs of the Moment

Plan

Select

Establish

Find your
Ecosystem

R&D

Develop
your Business

1

2

3

4

5

6



Select

Minimize your fixed costs:

Ready-to-use infrastructure
developped by local administration

Work with 3rd party suppliers

3

Establish

Optimize your finance flows

Accountant and lawyer

Find (non dilutive) public V-C
guarantees for banks

Investment subsidies (in certain cases)

Leverage your HR

Trained staff

Employment subsidies (social security, training)

Consider M&A

Collaborate with universities

send a researcher on site

use shared high-end infrastructure

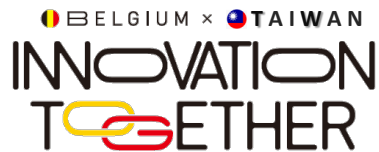
Share knowledge with scientists

Do business with

the right partner – logistics suppliers, a.o.

4

Find your Ecosystem





R&D

Finance:

- Subordinated Loan
- Finance researchers
- Increase your public V-C
- Find private V-C

Access to science:

- Take part to cluster' projects
- Collaborate with universities
- Enter EU projects with your partners



6

Develop your business

Fiscal advantages:

Minimize fiscal pressure

Agreement with Hong-Kong on dividends

Access to subsidies if:

You invest in environment-friendly infrastructure

You promote your solutions abroad

Access to finance:

Go to the market through your VC



You are not alone !