



# PRESENTATION ON INVESTMENT OPPORTUNITIES IN CONSTRUCTION FOR INDUSTRIAL GLASS IN SWAZILAND

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# EXPECTATIONS FROM THE PRESENTATION

- **Derive an Industry Perspective on Investment Opportunities in the local Construction Industry that are available for Glass Manufacturers in relation to:**
  - **the panoramic view of the industry and its future;**
  - **construction projects from which national construction demand can be measured; and**
  - **resource sourcing.**

# PRESENTATION OUTLINE

- **A Summary Overview of the CIC**
- **Industry Perspective in relation to:**
  - **Regulated Work Disciplines.**
  - **Register of Contractors.**
  - **Registered Projects.**
  - **Resource Sourcing.**

# A SUMMARY OVERVIEW OF THE CIC

**The CIC is established by the CIC Act No 14 of 2013 with the mandate to;**

- ▶ **Regulate all aspects of the Construction industry.**
- ▶ **Promote and Develop the Construction Industry in Swaziland through:**
  - **Prioritising the award of construction contracts to local contractors with exceptions.**
  - **Joint venture and sub-contracting initiatives.**
  - **Training and Business Development.**
- ▶ **Register all Contractors;**
- ▶ **Register Construction Projects;**
- ▶ **Affiliate with bodies, institutions or organisations whose members are engaged in activities related to construction.**

# A SUMMARY OVERVIEW OF THE CIC

**According to the CIC Act a “contractor” means a person, or body of persons who undertake to execute and complete construction works.**

**“Construction works” means the provision of goods and or services for the development, extension, installation, repair, maintenance, renewal, removal, renovation, alteration, dismantling or demolition of a fixed asset including building and engineering infrastructure.**

**The Council registers both Swazi and Foreign companies.**

# INDUSTRY PERSPECTIVE

## **Regulated Work Disciplines within Construction Include:**

- ▶ **Building Works Contractors\***
- ▶ **Civil Works Contractors**
- ▶ **Electrical Works Contractors**
- ▶ **Mechanical Works Contractors**
- ▶ **Specialist Works Contractors\***
- ▶ **Individual Artisan Works Contractors\***
- ▶ **Building Manufacturers and Suppliers of Construction Material\***

***\*Work Disciplines that have a Correlation to Industrial Glass Usage.***



# INDUSTRY PERSPECTIVE

## Regulated Work Disciplines within Consultancy Practices:

- ▶ Civil/Structural Engineering\*\*;
- ▶ Electrical Engineering;
- ▶ Mechanical Engineering;
- ▶ Architecture\*\*;
- ▶ Quantity Surveying; and
- ▶ Allied Professionals\*\*.

***\*\*Work Disciplines that have a Correlation to Industrial Glass Usage.***

# REGISTER OF PROJECTS

- 79 projects registered with the Council in the 2016/17 financial year with a total value of E4 654 270 080.68.
- 48 were public projects with a total value of E4 363 592 353,39,
- 31 private projects with a total value of E290 677 727,29.

Projects awarded and registered in the 2016/17 financial year amounted to a total of E2 202 868 436.23,

- public projects amounting to E1 991 384 418, 27 and
- private projects amounting to E211 484 017, 96.

Projects were dominant under the Swaziland National Housing Board (SNHB) through Government's Institutional Housing Project within the Public Sector and the Sugar Production Industry within the Private Sector.

Soon, the Levy Management System to be used for the registration of projects and include the register of contractors will be able to produce a detailed register of projects report according to the works discipline (building, civil works, etc.), construction firms, consultancy practices, category, suppliers, owner of the project.



# RESOURCE SOURCING

**Most Glass is Imported from South Africa for distribution and known Dealers include:**

- **PG Glass Swaziland (Regional Distributor).**
- **HW Glassworks.**
- **SMS Glass and Aluminium.**
- **SEABRA Aluminium Doors and Windows.**
- **Mega Glass and Aluminium.**

**These Companies deal in glass for Housing and Buildings (i.e. windows, facades, conservatory, insulation, reinforcement structures)**

# RESOURCE SOURCING

## Major Projects:

- King Mswati 3 International Airport (\$150 million);
- International Conference Centre and 5 Star Hotel (E1bn (US\$1m).to accommodate 4,500 delegates.
- MVA Office Building;
- Swazi Mobile Offices and Hotel;
- PSPF Hilton Hotel;
- Swaziland National Housing Board, Institutional Housing Project.
- Micro-projects Programme.
- Millennium Projects Programme (\$1bn initiative to enhance Swaziland's position as a leading tourist destination.
- SNPF HQ (upcoming)
- SANLAM/FINCORP HQ (up coming)
- CONSTRUCTION INDUSTRY COUNCIL SRA HQ (upcoming), etc.



# RESOURCE SOURCING THROUGH VISION 2022

- A long-term development strategy which aims at achieving sustainable development of first world status by the year 2022.
- Vision 2022 objective includes the development of infrastructure as an important ingredient towards attainment of faster economic growth.
- Construction Industry to play important role in embracing Vision 2022.

# FUTURE CIC STRATEGIC PLANS

- **STUDY ON THE AVAILABILITY OF LOCAL CONSTRUCTION MATERIAL.**



# *THANK YOU*

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