



MAKE IN INDIA

The Challenge

- Grow at 10% for 3 decades

- Ease of doing business

- Making India a part of the global supply chain

- Young India – skilling the nation and creating opportunities

- Making India an hub for R&D

- Making India a centre for large scale manufacturing

- Urbanisation – a unique opportunity



Make in India initiative

Pillars of a new resurgent India

- New Processes
- New R&D
- New Design
- New Mindset
- New Infrastructure
- New Innovation
- New Sectors



Ease of doing business

- Make India the easiest and simplest place to do business

- Eliminate paperwork, processes, procedures, rules & acts

- Use technology to leapfrog

- Converge & integrate departments



eBiz- Integration of Services & Payment

- Issue of Industrial License

- Filing of Industrial Entrepreneurs Memorandum

- Employer Registration with ESIC

- MCA Name Availability

- Issue of Director Identification Number (MCA)

- MCA-Certificate Of Incorporation

- MCA-Certificate for Commencement of Business



eBiz- Integration of Services & Payment

- Reporting of Advance Foreign Remittance to RBI

- Reporting of FC-GPR

- Issue of Permanent Account Number

- Allotment of Tax Deduction and Collection Account Number

- Employer Registration with EPFO

- Importer Exporter Code

- License for Possession and Sale or Possession and Use of Explosives



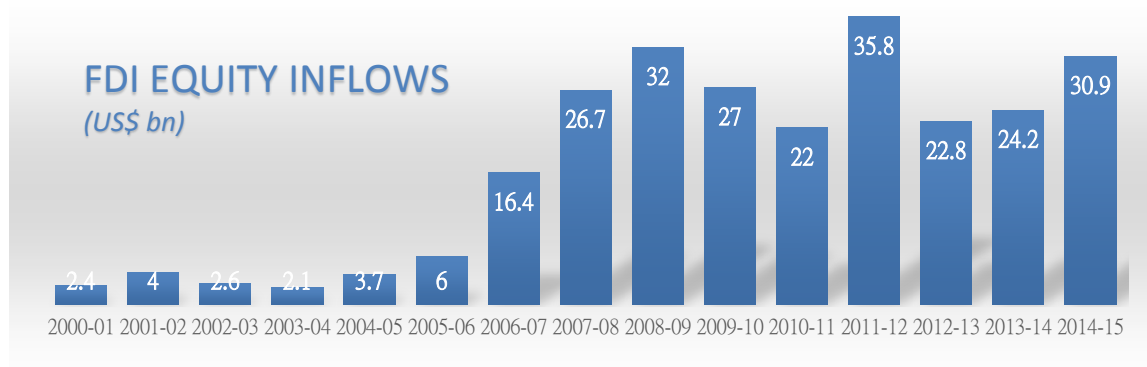
Radical Reforms- Ease of doing business

- No minimum capital. No common seal. No declaration of commencement of business
- Online & real-time registration with ESIC & EPFO, PAN & TAN
- Combined returns under 8 labour laws
- Documents for exports and imports reduced from 11 to 3.
- Delicensing of defence – 56 % of defence items taken out of licensing requirement
- NRI investments be treated as Indian investments





India's Inward Investment Scenario



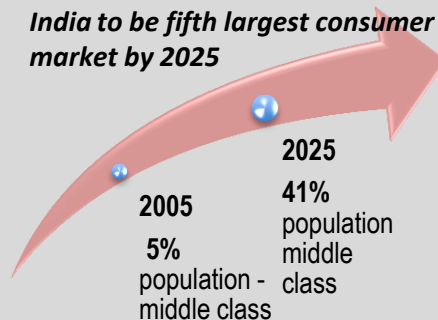
FDI equity inflows at USD 30.9 bn for 2014-15 are 40% higher

Rich demographic dividend

- India 2nd largest populated country
- India has a very young population
- Over 62% of India's population is in the age-group of 15-59 years

Huge domestic market

India to be fifth largest consumer market by 2025



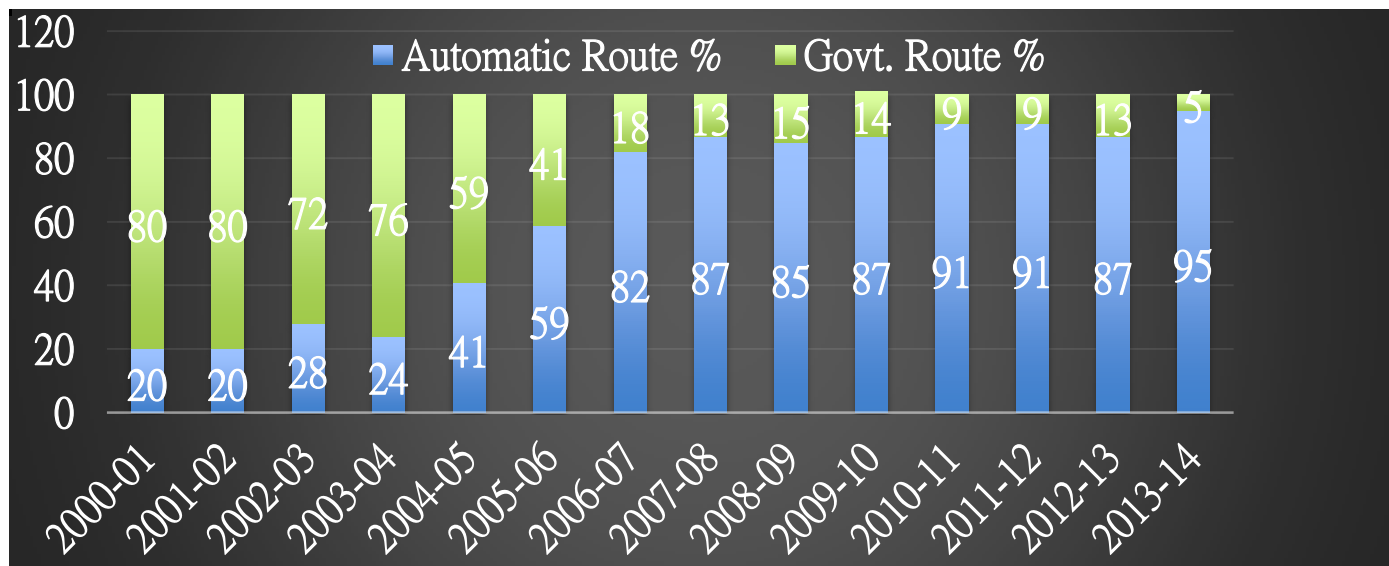
Emerging knowledge hub

- India has second largest technical and scientific manpower pool in the world
- Prowess in Information technology is well acknowledged



Liberalization of FDI Policy

- FDI, up to 100% under **automatic route** in most sectors/activities.
- In sectors where FDI is not permitted through the automatic route (and are not in the prohibited list), FDI is allowed through **Government approval route** where applications need to go through Foreign Investment Promotion Board (FIPB).



Make in India - impact on FDI (Oct - Apr)



Making India part of the global supply chain

Liberalized FDI Regime:

- **Railways - 100%**

- **Construction - 100%**

- **Medical Devices - 100%**

- **Defence - 49%**

- **Insurance and pension funds - 49%**
- **Composite Cap**



Liberalized Foreign Direct Investment Regime

India today is one of the most open economies of the world

- 100% FDI permitted in Telecom Sector

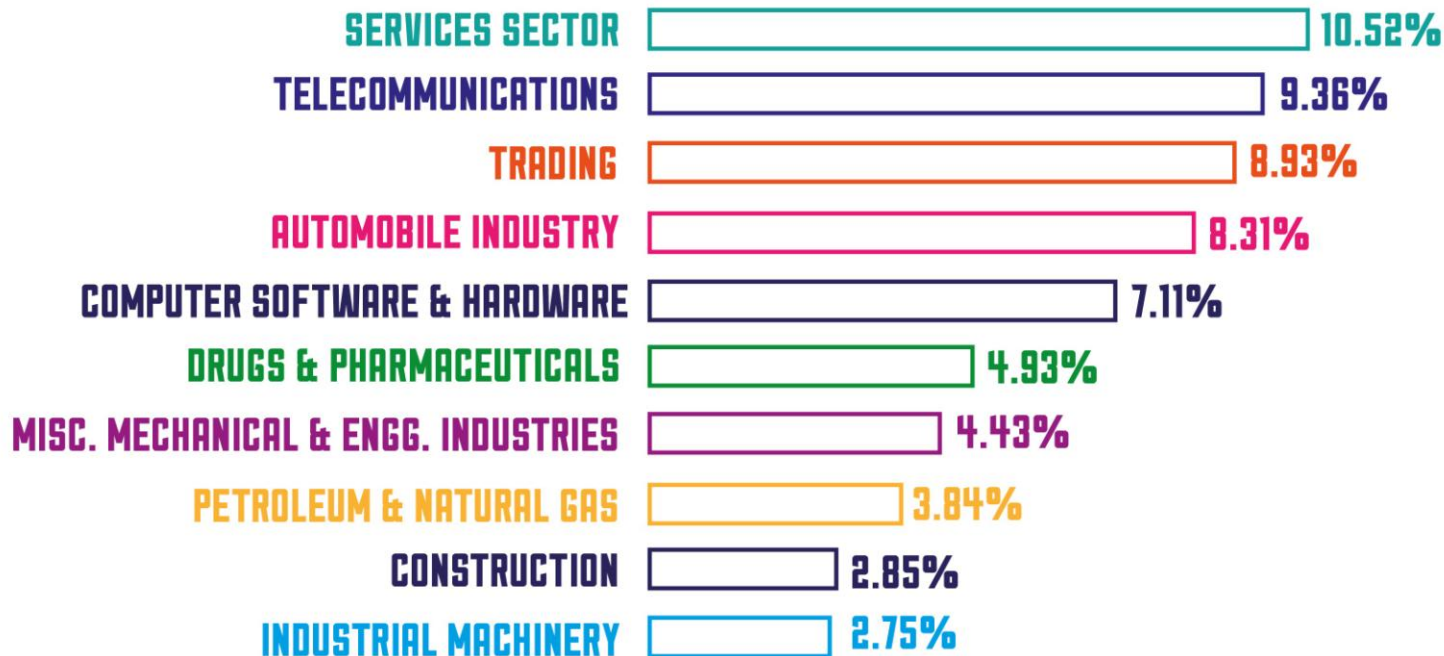
- 100% FDI permitted in Asset Reconstruction Companies

- 100% FDI in single-brand retail

- 100% FDI in Pharmaceuticals sector



FDI inflows in India – top sectors (2014-15)



'Make in India' – Recent announcements



Mercedes-Benz



Creating new world class infrastructure

- Delhi – Mumbai industrial corridor

- Amritsar – Kolkata industrial corridor

- Chennai – Bengaluru industrial corridor

- Bengaluru – Mumbai industrial corridor

- Chennai – Vizag industrial corridor





Delhi- Mumbai Industrial Corridor





Chennai- Bengaluru Industrial Corridor



Bengaluru- Mumbai Industrial Corridor





Chennai- Vizag Industrial Corridor

Converging Industrial corridors

National Industrial corridor development authority (NICDA) being created



New Mindset - Red Tape to Red Carpet

- 24x7 online service to investors across the world

- Response query mechanism

- Proactive intervention with all state governments

- Follow-up with all Government of India departments

- Japan+ and Korea+ special desks



100 smart cities

- Transforming lives, transforming India
- Urban India will contribute 75% of GDP by 2030
- 700 million Indians to get in the process of urbanisation
- Creating an innovative, sustainable India
- Urbanisation - a unique opportunity



Using technology to leapfrog - JAM

- **Jan dhan** – 160 million new household accounts
 - **Aadhar** – 1 billion aadhar enrolments, Unique identity movement
 - **Mobile** – 900 million cell phone users (370 mn in rural areas)
-

India using mobile technology, unique identity & bank accounts.



Indian Economy - what the world says:

- **Baseline Profitability Index, 2015 (Reported in Foreign Policy Journal)**

India ranked 1st among 110 countries in 2015 as compared to 6th in 2014.

- **World Bank Group: Global Economic Prospects, January, 2015**

India to be world's fastest growing big economy by 2017.

- **OECD**

India is the only country among top economies to increase its pace of growth.



Indian Economy - what the world says:

- **UNCTAD News, World Investment Report, 2015**

India climbs 6 places from 15th to 9th to join the league of world's top 10 countries by FDI inflows.

- **Frost and Sullivan, USA Award for Make in India, 2015**

Economic Development Innovation Award for Policy and Programme Implementation Excellence.



Skill India - key challenge

- Demographic Dividend – 62% of population in Working Age Group
- 104 Million to be skill trained by 2022
- New dynamic Skill Development & Entrepreneurship Policy
- National Occupation Standards laid down by Sector Skill Councils

NSDC is building scalable, for-profit vocational training institutions across India



India at the heart of frugal engineering

Low cost but not low tech!

- Renault KWID will do much better than any other car because it has Indian Genes – Carlos Ghosn, chairman & ceo Renault

- General electric's Mac 400 electro cardio graph (ECG) Machine {1500\$ instead of 10000\$ for its predecessor. Cost of ECG just 1\$}

- Heart surgery costs between 2000\$ & 5000\$ as compared to 20000-100000\$ in US

- Jaipur foot for US \$45 and jaipur knee for US \$20 - 50 top inventions of the world – Time magazine

- Mangalyaan – Mars orbiter mission US 73 Million – 1/10th the cost of any previous Mars mission.



India - design & innovation

- A large consumer market
- Large B2B market, one of the largest business to govt markets
- India - an innovation lab for companies combining technology, design, innovation



India - a vibrant nation of startups

- Fastest and third largest ecosystem in the world
- Technology product, digital & manufacturing startups projected for rapid growth
- 10 fold increase in access to capital through VC's, angel investment and seed funding
- Nation of job creators rather than job seekers
- India is in the midst of a startup boom



India - an R&D powerhouse

- Leading offshore destination for engineering and R&D services
- Talent, technology & emerging market imperative during R&D growth.
- Resurgence in the number of R&D centers, almost 10,000 companies employing 5,00,000 Indians.



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