

CIECA News Letter

Monthly Event Summary

Paraguay Investment and Business Opportunities Forum

H.E. Mario Abdo Benítez, President of Republic of Paraguay, led a government and official mission 6 business representatives from Paraguay Grain Oilseed Traders Association and (CAPECO), in total 28 persons to visit Taiwan from October 7 to 10, 2018. In order to strengthen bilateral economic cooperation between ROC and Paraguay, CIECA organized Seminar a on "Paraguay Investment and Business Opportunities Forum" at Grand Hyatt Taipei on October 9, 2018. The forum was chaired by Mr. Henry, Chih-Shang Kao, Chairman of CIECA honored with the gracious presence of Mr. Jong-Chin Shen, Minister of Ministry of Economic Affairs, Mr. José María Liu, Vice Minister of Ministry of Foreign Affairs, Ms. Jen-Ni Yang, Director General of Bureau of Foreign Trade, Amb. Diego L. Chou, Ambassador of Embassy of the Republic of China(Taiwan) in Paraguay; Ms. Phoebe Yeh, Director General of of International Department Cooperation and Economic Affairs.

No. 73 / October 2018

MOFA, Amb. Marcial Bobadilla Guillen, ambassador of Embassy of the Republic of Paraguay and his wife, Mr. Chang Teh Huei, president of World Taiwanese Chambers of Commerce, and members of Taiwanese Chamber of Commerce in Paraguay, joined this event as well. Attendance at that day was about 100 persons.



Group photo of the **"Paraguay Investment and Business Opportunities Forum"**, (From left to right) Mr. Henry, Chih-Shang Kao, Chairman of CIECA; H.E. Mario Abdo Benítez, President of Republic of Paraguay, and Mr. Jong-Chin Shen, Minister of Ministry of Economic Affairs.

2018 TaiwanEconomicandTradeDelegation toTurkey andItalySmartMachineryinspiresindustrialtransformation

The 2018 Taiwan Economic and Trade

Delegation to Turkey and Italy took place on October 2 to 11, focusing on Smart Machinery sector for discussion. The delegation was led by Chief Delegate, Mr. Jimmy Chu, Chairman of the Fair Friend Group.

Business Opportunities on Turkey-Taiwan Machinery Tool Industry & the 8th Joint Meeting of Turkey-Taiwan Business Council were held in Istanbul, co-organized by CIECA and the Foreign Economic Relations Board of Turkey (DEIK). Participants from both sides discussed the possibility of cooperation in Smart Machinery. On top of the conference, the delegation visited ⁷2018 The 6th Machine Processing Metal Tools. Machines, Welding, Cutting, Drilling 1, Machine and Businessmen Industrialists Tools Association of Turkey and Akim Metal Sanayi Ticaret A.Ş.to explore business opportunities.

The 6th Meeting of Taiwan-Italy Joint Business Council took place in Milan, co-organized by CIECA, Italian machine tool, robots, automation systems and ancillary products manufacturers' association (UCIMU) and CONFINDUSTRIA, focusing on Smart Machinery. Besides the council, the delegation also visited $\lceil 2018$ The 31th Macchine Utensili, Robot Automotion Exhibition (BIMU) \downarrow , Federation of Italian Associations of Mechanical and Engineering akin (ANIMA) and JOBS.

The delegation enabled Taiwanese companies to gain a better understanding on the Turkish and Italian market and initiated new opportunities for industrial transformation and cooperation.



Business Opportunities on Turkey-Taiwan Machinery Tool Industry & The 8th Joint Meeting of Turkey-Taiwan Business Council (From left to right)—Mr. Jimmy Chu, Chairman of the Fair Friend Group, Mr. Tai-hsiang Cheng, Chief of Mission of Taipei Economic and Cultural Mission in Ankara and Mr. Oguz Karayegen, Chairman of Turkey-Taiwan Business Council, Foreign Economic Relations Board of Turkey (DEIK).



The 6th Meeting of Taiwan-Italy Joint Business right)—Mr. **Council**(From left to Sing-Ying Lee, Chief of Mission of Ufficio di Rappresentanza di Taipei in Italia, Mr. Jimmy Chu, Chairman of the Fair Friend Group, Mr. Sergio Bassanetti. Vice President of Italian machine tool. robots. automation ancillary systems and products manufacturers' association (UCIMU) Marketing and Mr. Alberto Nicolai. Manager of Italian machine tool, robots, systems automation ancillary and manufacturers' products association (UCIMU).

2018TradeandInvestmentOpportunities in Central America

The 2018 Trade and Investment Opportunities in Central America was jointly organized by the the Central America Trade Office (CATO) and CIECA, at Taipei Westin Hotel, October 30, 2018. H. E. Amb. Diane Haylock, President Pro- Tempore of SICA and of Belize Ambassador delivered welcome remarks. Staff members of trade promotion units of Guatemala, Belize, Honduras and Nicaragua are invited introduce business to opportunities and investment environment in their countries. The forum provides Taiwan companies another investment options and opportunities to know more about those countries.



H. E. Amb. Diane Haylock, President Pro- Tempore of SICA and Ambassador of Belize delivered opening remarks.

<u>CIECA invited Chairman Jimmy Chu,</u> <u>Fair Friend Group (FFG), to share</u> <u>his international trade business and</u> <u>merger experience at the Taipei</u> <u>World Trade Center Club on October</u> <u>19, 2018</u>

CIECA organized a "Corporate Outreach" event and invited Mr. Jimmy Chu, Chairman of Fair Friend Group (FFG) to share his international trade business and merger experience at the Taipei World Trade Center Club on October 19, 2018. The Corporate Outreach included 50 entrepreneurs from I-Mei Food Co., Ltd., Hands Tailung, Anko Food Machine Co., Ltd., CTCI Foundation, Mentor Hair Stylist, Franz Collection Inc., OME Technology Co., Ltd., Tatung Co., TECO Electric & Machinery Co., Ltd., Shin Kong Financial Holding, SinoPac Financial Holdings Company Limited, KGI Bank, Trading Central & Development Group,...etc. All participants benefited from the international trade business experience sharing. During Q & A, they also exchanged industry information and international merger experience.

Jimmy Chu Chairman started his business 40 years ago. He started with 10 million yuan of capital and firmly believes that manufacturing is the foundation of economic development. dedication With his to business management and high standards of product quality, Fair Friend Group currently has 96 companies worldwide. The FFG subsidiaries are located throughout Taiwan, China, Hong Kong, Europe, United States, South Korea, Japan and more.



Chairman Henry Kao delivered greetings at "Corporate Outreach" on October 19, 2018.



Chairman Jimmy Chu, Fair Friend Group (FFG) was invited by CIECA to deliver keynote speech on October 19, 2018.

Upcoming Events of CIECA

2018 Taiwan Economic and Trade Delegation to Netherlands, Belgium and Luxembourg

CIECA delegation will visit Netherlands, Belgium and Luxembourg from November 25th to December 2nd, 2018 to further strengthen the economic cooperation with the above countries. The delegation focuses on sectors of "Smart City", "IoT", "Circular Economy" and "StartUp". The purpose of the visiting is to enable delegates to gain better understanding of the economic development and industrial strengths of Netherlands, Belgium and Luxembourg as well as to explore the potential cooperative opportunities.

<u>The 34th Taiwan-Sweden Joint</u> Business Council Meeting

CIECA will collaborate with Business Sweden to host the 34th Taiwan-Sweden Joint Business Council Meeting on November 19th at Taipei International Convention Center. The main topic this year is "Smart Cities and Sustainable Societies." There will be a panel discussion for the plenary session, and group discussions according to the industrial sectors, i.e. "ICT and Smart Cities," "Energy and Environment," and "Healthcare." CIECA believes that by focused discussion, it would be much more effective to promote business cooperation and bilateral investment.

2018 Joint Conference of Taiwan-New Zealand and New Zealand-Taiwan Business Councils

CIECA will be holding the 2018 Joint Conference of the Taiwan-New Zealand

and New Zealand-Taiwan Business Councils on November 7th at the Far Eastern Plaza Hotel. This vear's conference will be the first resumption of the joint conference since 2008. Chairman Charles Finny of NZTBC will be leading 33 delegates and jointly preside over the conference with Chairman Charles Huang, Taiwan-New Zealand Business Council, CIECA. (Chairman, Taiwan Sugar Corp.) There registrants from Taiwan's are 98 governmental, business and educational In coordination with sectors. the government's five innovative industries plan and the "New Southbound Policy", conference the agenda includes "Innovation", "Food Industry" and "Economic Development of Indigenous Taiwanese and Maori". We have invited Deputy Director Robert Chia-hsien Yang, Business Startup and Incubation Division, Small and Medium Enterprise Administration, Ministry of Economic Affairs; Chairman Gordon Lee, Fonterra (Ing.) Ltd., Taiwan Branch; Dr. Jack Hua, Chairman, Splendid Biological Technology Co., Ltd. among others to deliver presentations and conference attendees can explore related business opportunities.

Ms. Zolotykh Natalia Ivanovna, VicePresidentofOporaRussiaAll-RussianNon-GovernmentalOrganizationofSmallandBusiness is invited to visitTaiwan byCIECA

Ms. Zolotykh Natalia Ivanovna, vice president of Opora Russia all-Russian non-governmental organization of small and medium business is invited to visit Taiwan during 25th to 29th of November by CIECA. Aside from Ms. Ivanovna's participation in seminar **SME** on cooperation opportunities in Russia, vice president Ivanovna will also meet Directors from ANKO Food Machine, SME Administration, MOEA, National of SME. Association Titan Attorneys-at-Law, Intellectual Property Office, MOEA, China Productivity Center and Technology Transfer and Law Center of ITRI, focusing on intellectual property protection and technology transfer in order to strengthen further cooperation.

ICC Hong Kong 20th Anniversary Celebration

ICC Hong Kong, in celebration of its 20th anniversary, will see its Chairman, Mr. J.P. Lee, lead a delegation to Taiwan

for the first time on November 5-8. CIECA helped arrange their schedule in Taiwan. The ICC Hong Kong delegation will call on the Chinese Arbitration Association, the Taiwan External Trade Development Council, Invest Taiwan, and so on, during their four-day stay here. Through their mission to Taiwan, the ICC Hong Kong delegation hopes to know about Taiwan's current economic situation, business environment and investment opportunities. They would also like to exchange views of Hong situation, discuss Kong's future collaborative opportunities with ICC Taipei, explore cooperation opportunities in financial and arbitration services between Hong Kong and Taiwan and gain a better understanding of the commercial laws and the practice of alternative dispute resolution in Taiwan.

The 32nd CACCI Conference

In order to promote economic and trade cooperation in Asia, CIECA will organize a delegation led by Mr. Henry Kao, Chairman of CIECA to Istanbul to participate in the 32nd CACCI Conference on November 21-27, 2018. The theme of the meeting is "Asia: Expanding Boundaries" and the topics are "The Changing Role of Chambers in Promoting Business"; "Innovation and Digitalization: Implications for Business"; "Regional Integration and Connestivity for Sustainable Development" and "A New World Economic Order: What It Means for Asia."