

Tech World
P.O., Box 1692
St Vincent

6th January, 2010

CIECA
7F, 85 Ba De Road , Sec. 4
Taipei, Tawian, R.O.C 10561

Dear Mr. Wen,

Distribution of Taiwanese Products in St. Vincent and rest of the Caribbean

Greetings to you!

Ms. Nadine Agard, Business Facilitation Services Officer at ***Invest SVG*** in St Vincent and the Grenadines gave me your name as a good person to contact for the help that we need in setting up business with Taiwanese firms.

I am therefore writing, on behalf of my group, to get your help in making contacts with some Taiwanese firms. We would like to buy Taiwanese products, such as computers, computer parts and peripherals and other electronic products, to sell here in St. Vincent and the Grenadines and in the other islands of the Caribbean.

We are a small group of professionals with expertise in business and information technology and we intend to register a company to import these products for resale. Since there are already many of these products on sale in our country, it is important that we identify companies that are able to sell us good quality products at very good prices. Our business model is to buy good and relatively cheap products from Taiwan to sell in large quantities in our market, adding relatively small mark-ups. We believe that bulk sales will be profitable to us and to the Taiwan firm.

We would be grateful if you can help us find reliable suppliers/manufactures of the following products, for which we think there is a high demand in our market:

1. CD/DVD/Blu-Ray
2. Hard drive, internal and external
3. Ethernet
4. Mouse
5. USB flash drives
6. Motherboards for Personal computers
7. Personal Computer cases
8. Power supply and UPS
9. Memory, flash/DRAM for PC and laptop
10. Chip set and cooling fan
11. Printers, ink cartridges, and refill kits
12. Keyboards
13. Cables and connectors
14. Monitors
15. Personal computers, desktop and laptop
16. Laptop computer bag
17. Speakers for PCs
18. Game consoles – Wii
19. Webcams
20. Camcorders
21. MP3 and MP4 players
22. Headphones
23. Modems, external
24. Television sets, flat screen
25. Mobile phones

I look forward to hearing from you and for any advice that you can give us in establishing business relationships with reputable Taiwanese firms.

Yours truly,

Mr. Rudy Matthias