



NEW HOPE
GROUP



AUSTRALIA-TAIWAN & ROC-AUSTRALIA BUSINESS COUNCILS 33RD JOINT CONFERENCE

Shane Stephan, Managing Director

New Hope Corporation Limited
(ASX code: NHC)
newhopegroup.com.au

Group overview

- Majority Australian-owned and operated
- Diversified energy company
- Based in Ipswich since 1952
- Long term major shareholder (currently 50.01%), Washington H. Soul Pattinson (ASX:SOL)
- One of Queensland's largest ASX listed corporations by market capitalisation (A\$1.9 billion)
- Invests in broader Australian energy sector with interests in coal, oil, port, exploration, and agriculture
- Direct workforce of ~1100 and ~3000 jobs created through suppliers and contractors



New Hope's relationship with Taiwan

- Taiwan Power Company
 - Founding joint venture partner at Bengalla coal mine from commencement in 1999
 - Taiwan Power Company holds 20% joint venture interest in Bengalla
 - Largest export customer of the Bengalla coal mine
 - Currently 9~10Mtpa coal production of high quality coal
 - Long life, low cost asset
 - A long term strategic, beneficial investment by Taiwan into Australian resources business



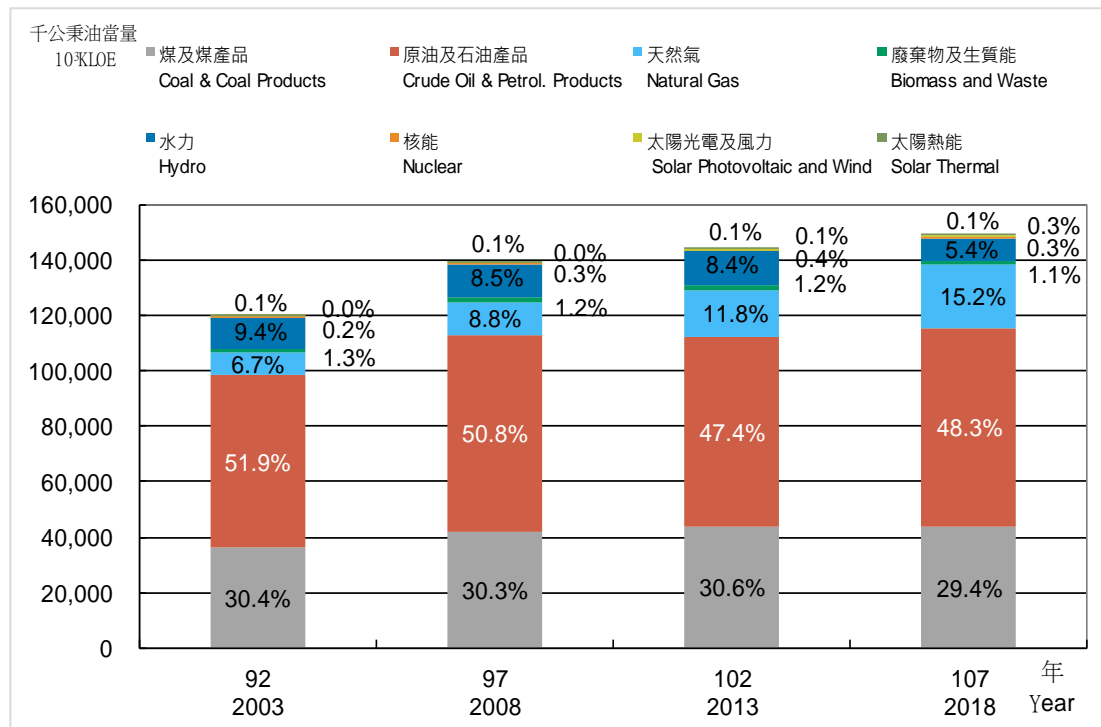
New Hope's relationship with Taiwan

- Formosa Plastics Group
 - 10% joint venture partner at Lenton – Burton coking coal project
 - Made a long term investment in 3 purpose built “Brismax” vessels to take coal from Brisbane to Taiwan
 - Assisted with opening up the Clarence Moreton coal basin for the export market



Taiwan energy supply

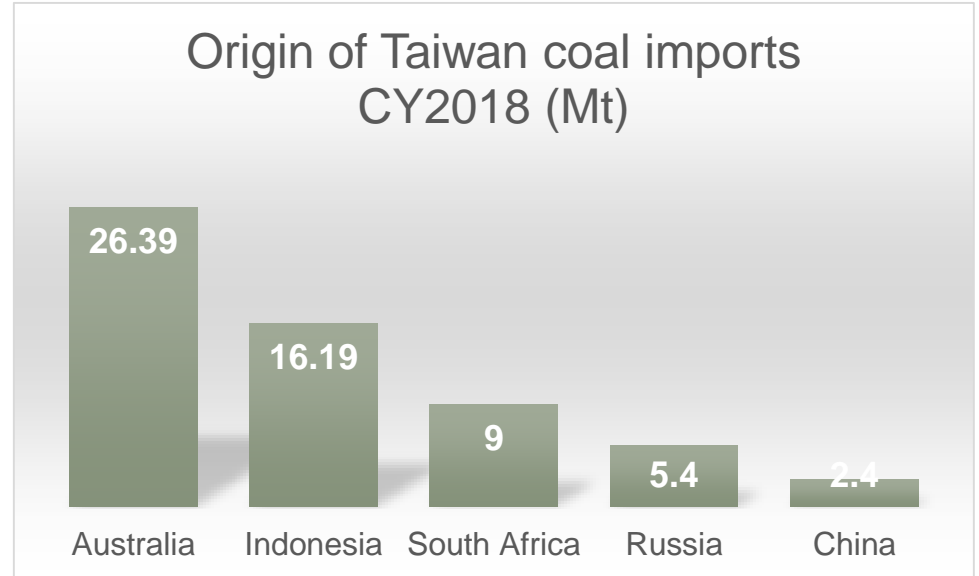
- Coal market share stable for Taiwan
- Quality requirements increasing to decrease the environmental footprint of energy generation
 - Higher energy
 - Lower ash
- Australian coal is well placed to supply Taiwan's high quality coal requirements into the future



Source: Taiwan Bureau of Energy, Ministry of Economic Affairs

Australia's coal relationship with Taiwan

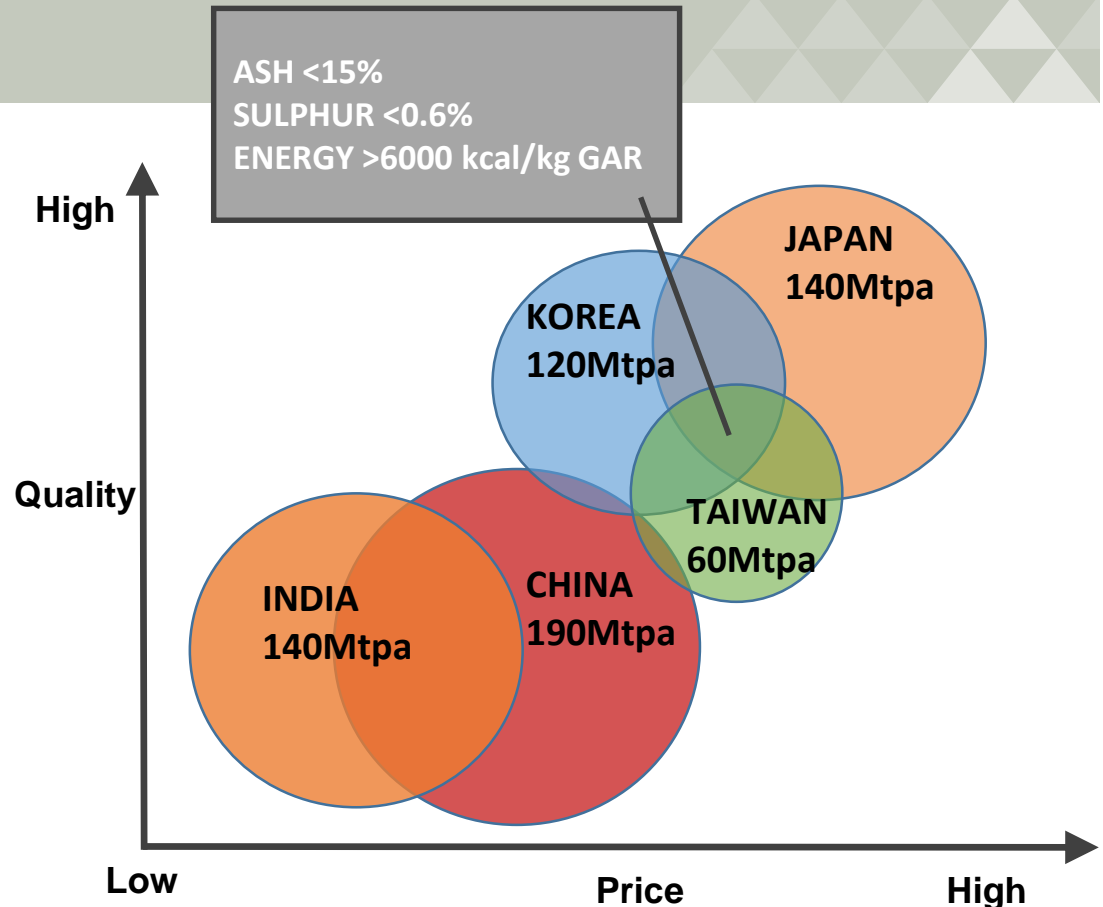
- Since the commencement of Bengalla Joint Venture with Taipower in 1999, and the relationship with FPG in 2008 New Hope operated assets have exported around 55Mt of thermal coal to Taiwan
- Australian exports in CY2018 worth \$A5.2 billion



Source: Taiwan Power Company

Asian markets move to quality

- Traditionally Japan has demanded the highest quality coal in the world due to ash disposal costs, and a drive to clean-up industry in the 1970's
- Taiwan is now seeking lower ash, higher energy coals for environmental reasons
- Korea is seeking lower sulphur and considering tighter controls on ash
- The commonality on coal quality between JKT is increasing
- Positive for Australian coals in general; and
- Positive outlook for coals of Surat Basin quality which have low ash and sulphur, comparatively high energy and low emissions.



Source: New Hope

History of industrial development and pollution management

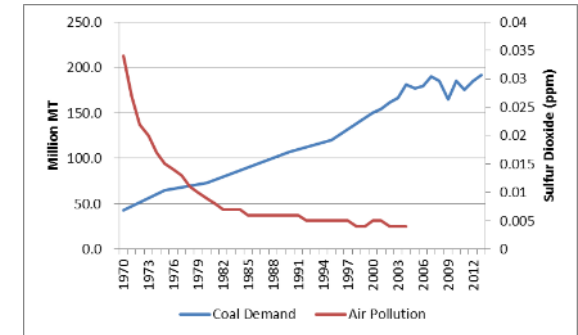
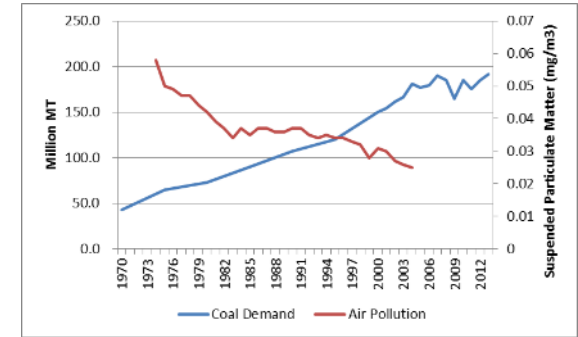
- Coal's opponents state that China will need to reduce coal consumption to lower its air pollution
- Japan has been able to improve its air quality while at the same time increasing its coal consumption



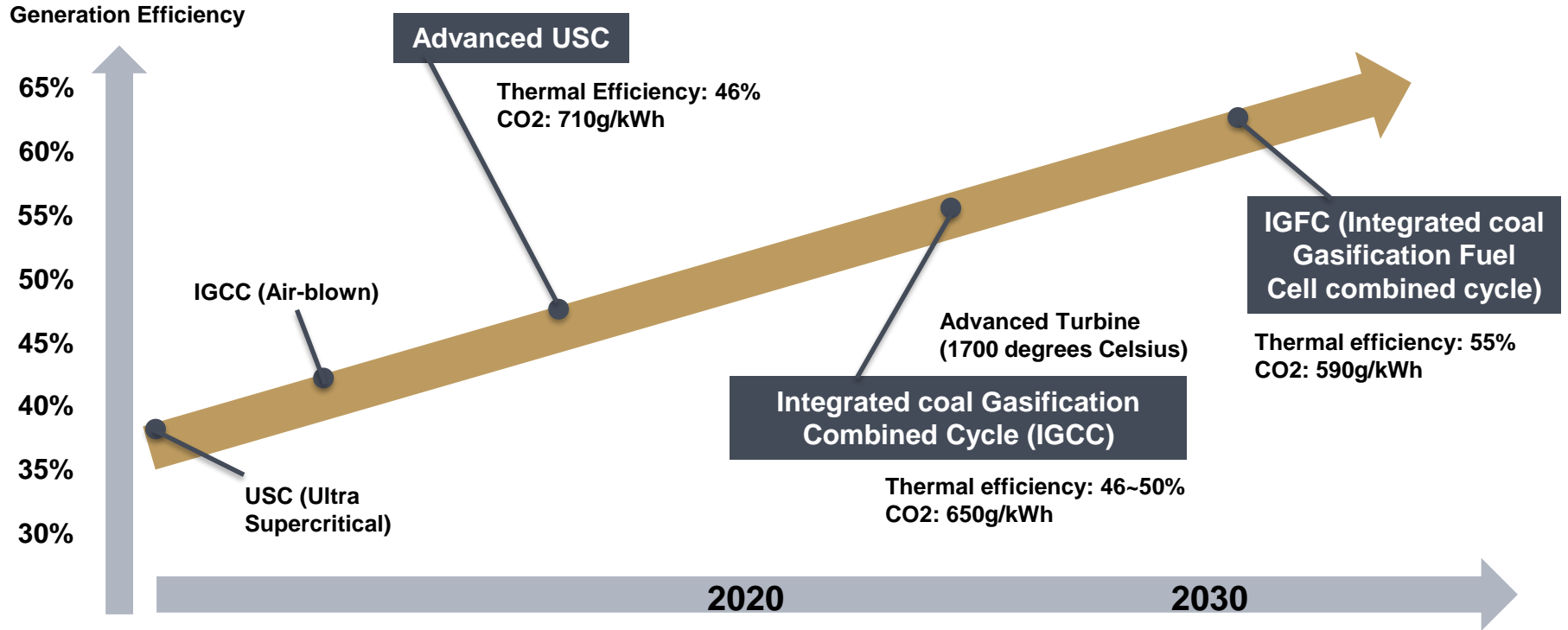
Source:

Air Pollution: "FY 2004 Status of Air Pollution" by Ministry of the Environment; Government of Japan

Coal Demand: 1970 to 2000: "Annual Report for Energy Production and Supply-demand Figures" (edition for each year) by Ministry of Economy, Trade and Industry; Government of Japan 2000 onwards: "Foreign Trade Statistics" by Ministry of Finance; Government of Japan

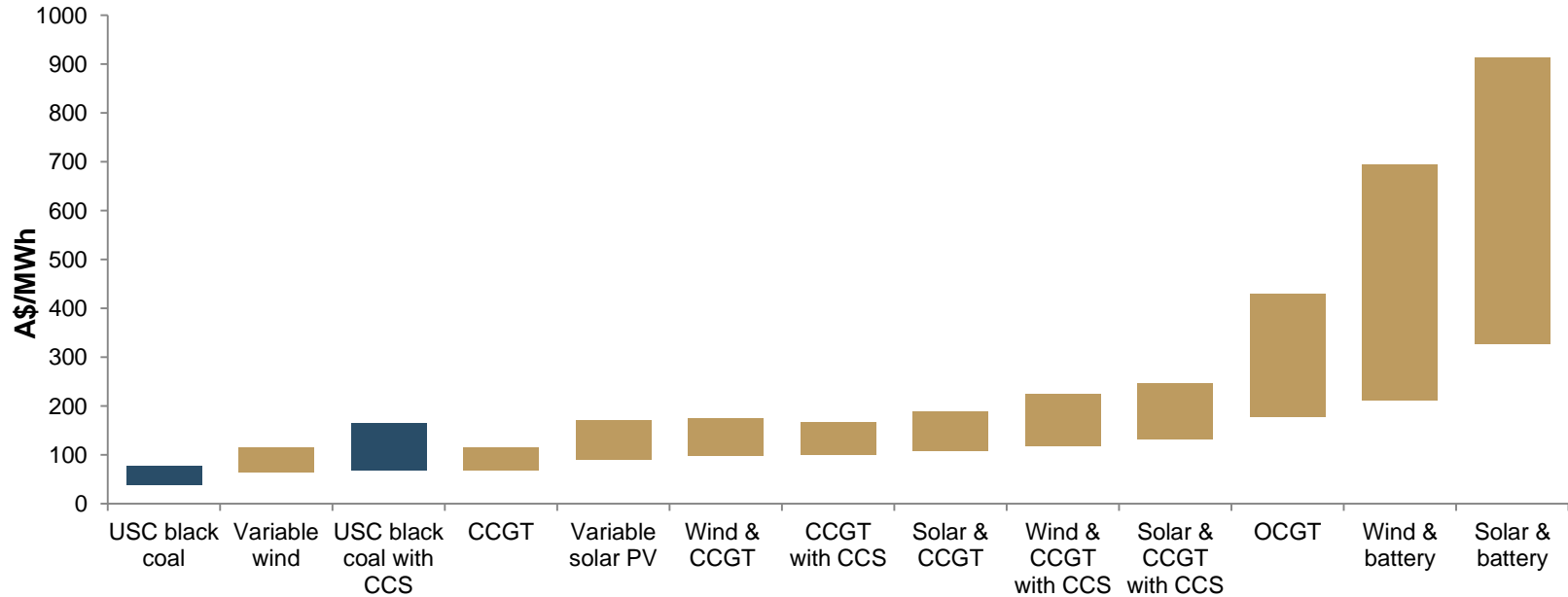


Plans for decarbonisation



Brownfield HELE is the lowest cost generation

Estimated long-run marginal cost of new generation (2017)



International customer mix

TOP 4 CUSTOMER RELATIONSHIPS BY FY2017 BY CONTRACTED TONNAGE

Average customer relationship:
21 Years

10 Years

Customer 1

21 Years

Customer 2

29 Years

Customer 3

26 Years

Customer 4

1980 1982 1984 1986 1988 1990 1992 1994 1996 1998 2000 2002 2004 2006 2008 2010 2012 2014 2016



Disclaimer

IMPORTANT: The information in this document has been provided to you for information only by New Hope Corporation Limited ("NHC") and is subject to change without notice. Nothing contained in this document constitutes investment, legal, tax or other advice. The information in this document does not take into account your investment objectives, financial situation or particular needs. Before making an investment decision, you should consider, with or without the assistance of professional securities adviser, whether an investment in NHC is appropriate in the light of your particular investment needs, objectives and financial circumstances.

Nothing in this document should be considered a solicitation, offer or invitation to buy, subscribe for or sell any security in the United States of America ("US") or in any place in which, or to any person to whom, it would be unlawful to make such an offer or invitation. The distribution of this document outside Australia may be restricted by law. Persons who come into possession of this document who are not in Australia should seek advice on and observe any such restrictions. Any failure to comply with such restrictions may constitute a violation of applicable securities laws.

Neither this document nor any copy hereof may be transmitted in the US or distributed, directly or indirectly, in the US or to any US person including (1) any US resident, (2) any partnership or corporation or other entity organised or incorporated under the laws of the US or any state thereof, (3) any trust of which any trustee is a US person, or (4) and agency or branch of a foreign entity located in the US.

By accepting this document you agree to be bound by these limitations. NHC has prepared this document based on information available to it. Although reasonable care has been taken to ensure that the facts stated and opinions given in this document are fair and accurate, the information provided in this document has not been independently verified. Accordingly, no representation or warranty, express or implied is made as to the fairness, accuracy, completeness or correctness of the information and opinions contained in this document. To the fullest extent permitted by law, none of NHC, its directors, employees or agents or any other persons accepts any liability for any loss whatsoever arising from any use of this document or its contents, or otherwise arising in connection therewith.