

## **Workshop “How to Do Business in India?” in Taipei**

### **Introduction**

In order to implement the New Southbound Policy issued by Taiwanese government, the newly-established Indian Resource Center for Economic and Industry-Academy Cooperation collaborates with Indian Education Society's Management College and Research Centre to hold a series of 3 workshops on "How to Do Business in India?" The first two workshops were held in Mumbai on September 23<sup>rd</sup>-24<sup>th</sup> and New Delhi on October 7<sup>th</sup>-8<sup>th</sup> of 2017. Soon we are going to hold the third session in Taipei on the 27<sup>th</sup> (Monday) and 28<sup>th</sup> (Tuesday) of November.

This time with the assistance of Taipei City Government and Taiwan External Trade Development Council, the workshop will take place at Taipei World Trade Center Exhibition Hall 1. It is our honor to invite a number of lecturers from Indian commercial circles to give speeches on the topics covering banking, finance, taxations, and human resource in India with their practical experience to give a conception to the Taiwanese entrepreneurs who are interested in investing and doing business in India.

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### Further information

a. Organizers:

Indian Resource Center for Economic and Industry-Academy Cooperation,  
Ministry of Education, Taiwan  
Indian Education Society's Management College and Research Centre

b. Co-organizers:

National Tsing Hua University  
National Chung Hsing University  
Tunghai University  
Providence University  
National Yunlin University of Science and Technology  
Ministry of Economic Affairs, ROC  
Taipei City Government  
Taiwan External Trade Development Council

c. Date:

Monday November 27th –Tuesday November 28th of 2017

d. Location:

The 3<sup>rd</sup> Conference Room (on the 2<sup>nd</sup> floor) of TAIPEI WORLD TRADE CENTER  
EXHIBITION HALL 1

e. Format:

All of the lectures are in English without interpretation to Mandarin Chinese

f. Registration site:

<https://goo.gl/1VQ5Zy>

g. Contact us at:

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or

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### Agenda

#### Monday November 27<sup>th</sup>

- 09:00-09:30 Registration
- 09:30-10:00 Inauguration
- 10:00-10:30 Tea Break
- 10:30-11:30 Indian Business and Culture  
Lecturer: Dr. Rahul Mirchandani,  
CMD, Aries Agro & Past President, CII-Yi
- 11:30-12:30 India: a Marketer’s Perspective  
Lecturer: Mr. Niteen Bhagwat, Vice-Chairman, FCB Interface
- 12:30-13:30 Lunch Time
- 13:30-14:30 Indian Banking & Finance  
Lecturer: Mr. Mohan Tanksale, Former CMD, Central Bank of India
- 14:30-14:45 Tea Break
- 14:45-15:45 GST Corporate Taxation & GST  
Lecturer: Mr. Narendra Kalra / Mr. Jay Kalra, Kalra & Associates
- 15:45-16:45 Indian Consumer and Opportunities  
Lecturer: Prof. Ritu Sinha –IES MCRC, Mumbai

#### Tuesday November 28<sup>th</sup>

- 09:30-10:30 Human Resource and Labor Management  
Lecturer: Mr Partha Raut,  
Head Admin and HR-Leighton Construction
- 10:30-11:30 Logistics and Challenges  
Lecturer: Mr. Praful Talera, MD & CEO, Dynamic Logistics
- 11:30-11:45 Tea Break
- 11:45-12:45 Intellectual Property Issues  
Lecturer: Prof. Ram Mallar, Former Executive Vice President &  
General Counsel of Johnson & Johnson
- 12:45-13:45 Lunch Time
- 13:45-14:45 Legal Systems and Challenges
- 14:45-15:45 Accounting and Reporting Requirements  
Lecturer: Dr. Svetlana Tatuskar, IES MCRC
- 15:45-16:00 Tea Break
- 16:00-17:00 Learning from Taiwanese Businesses in India  
Lecturer: Dr. Mohan B Rao- Associate Dean of External  
Collaborations, IES MCRC
- 17:00-17:15 Closure